

LAND LINK
LAND
OWNERS
INFO SESSION

*Thank You
For Being Here!*



THE BIG PICTURE

- Average Age of Farmers is 68
- Not Replacement – Addition
- 400 Million Acres Set To Change Hands Nationally
- Regenerative Agriculture
- Re-alignment Toward Equitable Land Access

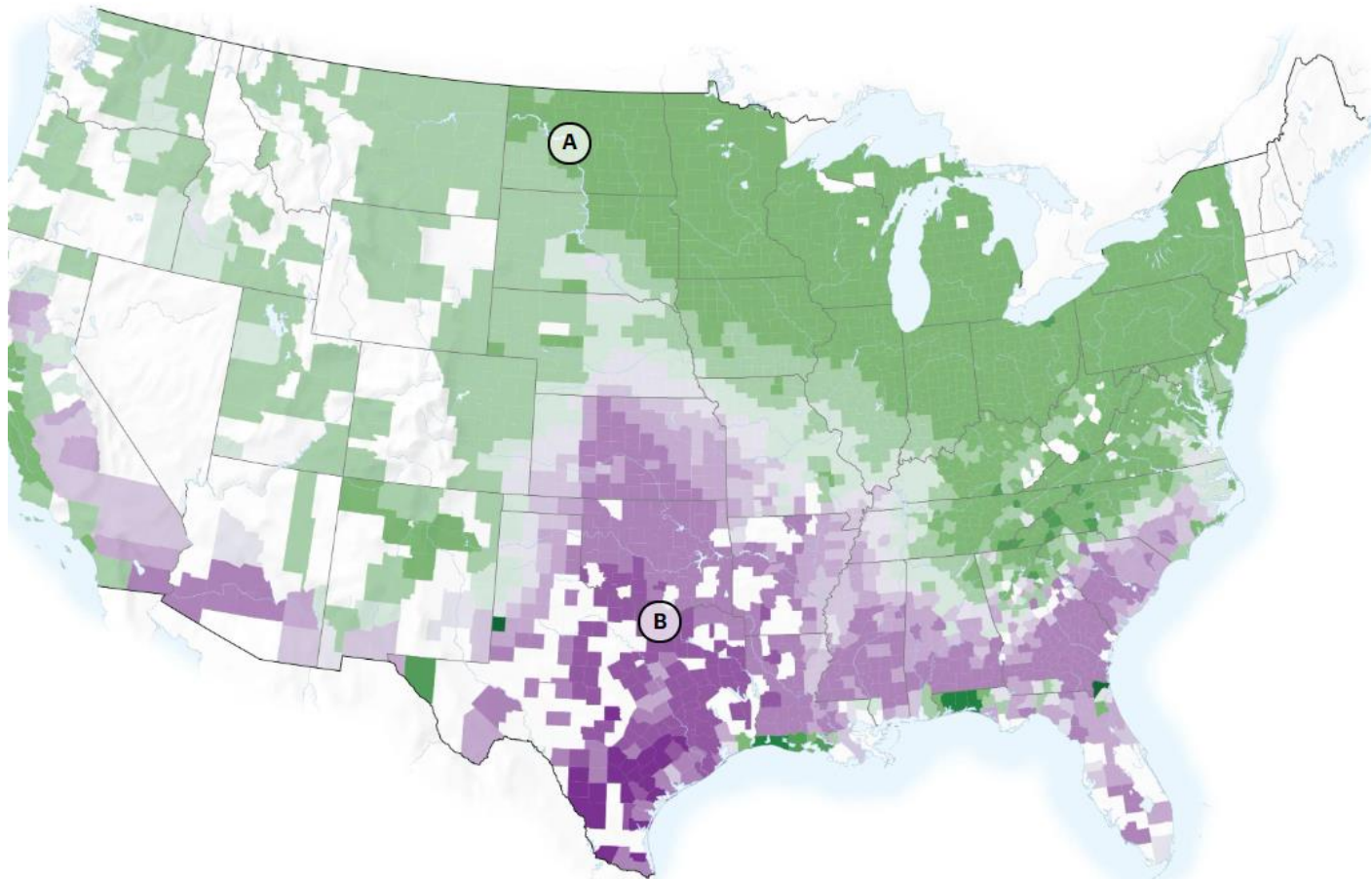


Climate Realities Will Make Our Region's Farms More Critical Than Ever

Decline in Food Production

Increase in Food Production

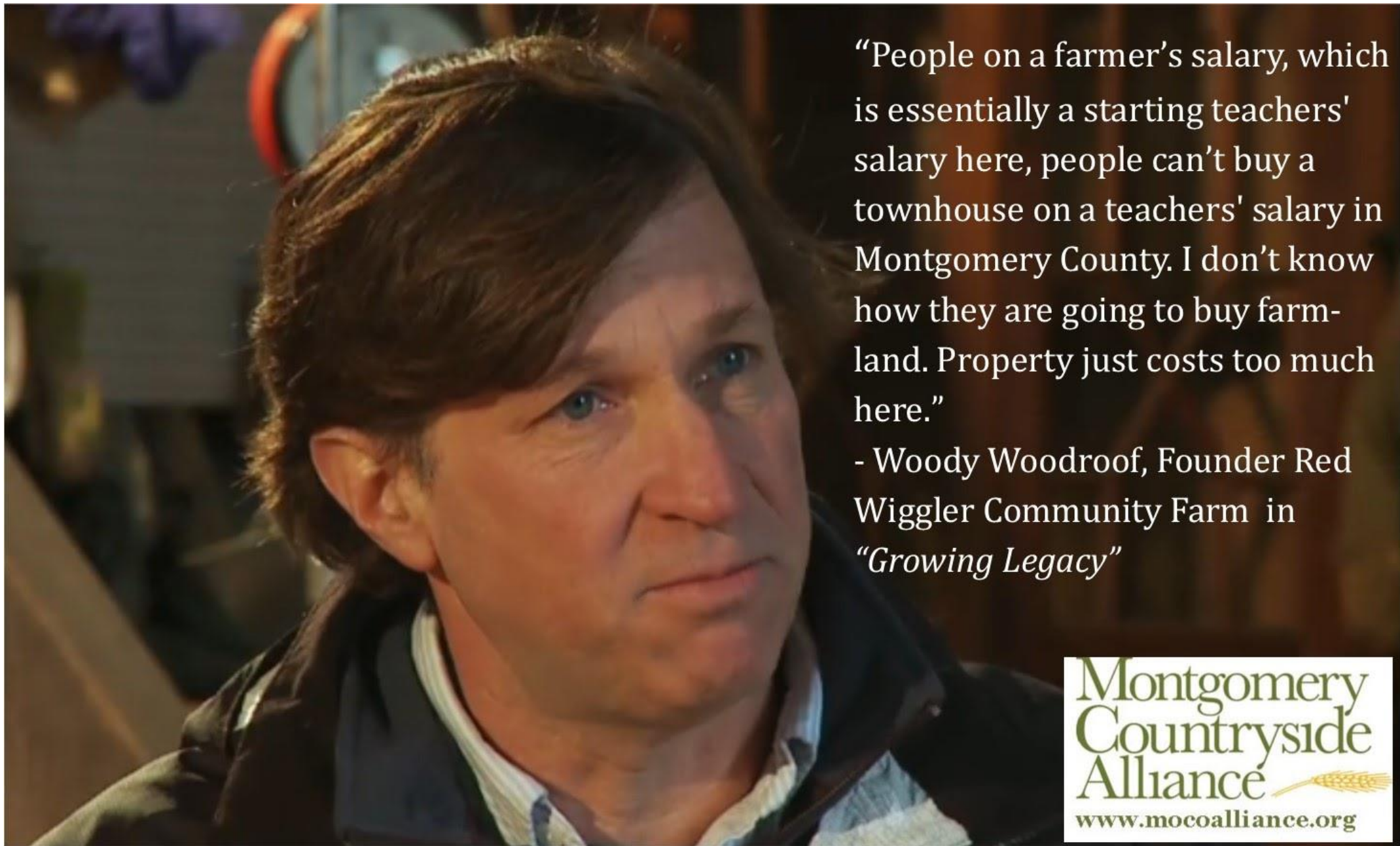
Percent decline in yields



CLOSE TO HOME

- 15% food insecure MoCo – 52,000 households.
- Farm to Food Bank (152k # last year) , Double SNAP at Markets
- “Local is the New Normal”





“People on a farmer’s salary, which is essentially a starting teachers’ salary here, people can’t buy a townhouse on a teachers’ salary in Montgomery County. I don’t know how they are going to buy farmland. Property just costs too much here.”

- Woody Woodroof, Founder Red Wiggler Community Farm in *“Growing Legacy”*

Montgomery
Countryside
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www.mocoalliance.org

Enter Land Link Montgomery...

- 500 acres since 2011 – table crop/commodity/orchards
- Focus on Long Term Leases – building soil
- Currently 40 farmers seeking land – 15 Landowners seeking a farmer – many different backgrounds
- Many different types of farming represented, many are looking for small acreage to get started.



Benefits to Landowners

- Lease Income + Tax Benefits
- Community Benefit
- Great Food
- Stewardship of Your Land
(Soil/Habitat/Water Resources)



Tips

- Assess Opportunities and Resources and Preferences (water, fencing, involvement etc)
- Cast a Wide Net
- Strong Agreements – Strong Relationship
- Communication, Communication, Communication



We are here to help!

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